

BUSINESS CONSULTING BYXITE PROFILE

A short profile of who we are.

We manage, You
do client care!

Proposal For Services: Medical Specialists and other Healthcare Establishments

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**Business Consulting ByXiTe
(BCBX)**

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Company: Medical Specialists and other Healthcare Establishments

1. Introduction and Foreword

This proposal is made to the Medical Specialists and other Healthcare Establishments under the protection of non-disclosure, none competition and is made without rights of exclusivity in for the specialist concerned

2. BCBX as a Services Provider.

Business Consulting ByXiTe (BCBX) is an organization that has been in the business support services space for more than 10 years. We have and continue to be grounded in sound and efficient use of technology to improve business and entrepreneurial outcomes. We provide support services in the regulated environment under the laws and their governing regulations, aiding the entrepreneur to comply at the minimalist cost. We are the brainchild of a management consultant with MBA Studies and a wealth of expertise in the field of business management.

2.1. The XiTe Group Companies

We exist under the XiTe Group and our expertise in managing health services is best matched by none at this stage. Our delivery of services is supported by the other sister companies, whose management is in our hands. The are:

2.1.1. XiTe Group Consulting

A services provider for all clinical related services including the Serious Injuries Assessment Clinics (SIAC).

2.1.2. XiTe Health Solutions

This is a services company that provides the support to claimants under all forms of insurance and coordinates the delivery of services, the advocacy for the claimant should any be needed and other support services

2.1.3. XiTe InfoTech

All our Digital Transformation efforts are driven through the information technology sister company.

2.1.4. HSBX Learning Hub

For all training needs, we provide training under the HSBX Learning Hub

2.2. Corporate Social Investments

Our active group of companies are microenterprises that take pride in making social investment part of our culture. To this end, we offer free advice to the public on various platforms to ensure there is growing understanding of the following issues:

- Benefits accessible to the injured employee, whether on the road or as an injury sustained in the workplace.
- Injury on Duty Processes and procedures.
- RAF Related serious injuries queries
- Other Compensation related matters.

Our advisory services are free to the public on the above, however we reserve the right to charge for additional services.

3. Background and Purpose

This document is generated for the High-End Professionals to assist them in acquiring support services as listed below.

4. Services Offered

Each of our support activity has a range of services. We initiate our services through a process that includes the following:

- Regulatory Compliance including Human Resource Management and Payroll Services, starting from skills audit, HR Planning, recruitment, inductions, performance appraisals, compensation benefits and employee / labour relations.
- Operational Efficiencies through Administrative Capabilities Support
- Digital Transformation and Technology and Systems Support, and
- Prudent financial management using data driven techniques
- Marketing and Sales management for the services sector

Over and above these services, we offer additional support and system strengthening through:

- Appropriate Mentoring and Coaching for Administrators
- Providing Virtual Office Environment to manage startups.
- Medical report writing for optimization of benefits

The sole and primary purpose for the services is to ensure a smooth operations of the client practice.

4.1. Other Front Face Services

4.1.1. Administrator Training and Upskilling

Training, mentoring for outputs that support the primary specialist business objectives. A properly trained administrator represents the specialist practice to the outside world. Even an untrained one is fulfilling the same role and this can have an impression of professionalism or lack thereof. This training is directed at practice administrators and practice managers alike.

4.1.2. Payrol and HR Services

The setting up of a private business is governed by laws that protect the rights of employees. Each employee is entitled to have a salary slip that meets all the legal requirements. When we provide this service, we rely heavily on technology and take the employees on a journey where they feel satisfied, leading to better retention rates for the employer/medical specialist.

4.1.3. Practice Administrator Branding

Many call it uniform, we call it branding. Create an atmosphere of a professional business by ensuring a uniform professional look, categorized according to rank and function within the practice.

4.2. Case Management Support Services

Billing Optimization can only occur when there is total understanding of the activities performed at any given patient-doctor interaction. Under-reporting is detrimental to the specialist, whilst over-reporting can be bordering on fraudulent transactions. A perfect balance can only be achieved if there is a case manager in the value chain. Our services are very affordable and efficient, relying on technology to comply with POPIA and all other regulatory provisions.

Services that are included here are the Provider Registrations (with relevant Fund), COID Billing and Optimization, RAF Billing and, Submissions to all the Funds.

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4.3.Reputational Risk Management Services

The modern day specialist cannot afford to have his or her name smudged for whatever reason. Whether due to negligence or errors or any other reason, we manage the process and provide solutions that ensure continuity of the relationships that have already been established.

Moreover, recurrent litigations increases your insurable risk and may lead to refusal of cover due to risk management practices deployed by insurance funds. We stand in the gap and safeguard your reputation.

4.3.1. Once Off As and When Medicolegal Protection

Pre-emptive mediation and litigation prevention can either be paid for as and when the event occurs or as a subscription.

4.3.2. Subscribed Services Medicolegal Protection

This is mediation and litigation prevention but as a subscription and it must be understood that this is not an insurance product but a needs based service that is subscribed for.

4.4.Technology Support

4.4.1. Script Generator

The OX-iA Script Generator ensures that you stop worrying about paper based scripts. Upon writing the script electronically, it will be delivered to the patient's email and if a pharmacy was selected, it will be delivered directly to the pharmacy.

4.4.2. Referral Manager

Whether referring forwards or sending reports to the referring doctor, or even making a theatre booking with the hospital bed-matron, OX-iA Referral Manager handles all the communications for you. Purchase the OX-iA Referral Manager and stop worrying about the effort to send back reports to your referring doctor. Have reminders sent to you for the bookings in the Appointments Listing once logged in. The OX-iA Referral Manager handle all the admin of writing back to your referring doctor, for as long as you have entered all clinical information into the app.

4.4.3. Electronic POPIA Compliance Manager

Get the Package of Compliance documents generated as and when for purposes of execution of consent to handle and store records. Enforce the compliance electronically for your benefit. Have links on your website to assist clients to request records and be notified timeously.

4.5.Medicolegal Training (CPD Accredited and Certification)

All our services are accompanied by training support to ensure optimal outputs through our HSBX Learning Hub and for specialists that are having interest in the medicolegal services, CPD accredited training and certification is made accessible.

5. Costing of the Services

The costs for the various services are to be found on the BCBX eStore located on this link: <https://paystack.shop/bcbx>

A cost estimation for a service is included for assessment of the potential costs. These estimates are for the establishment and operation of a Specialist Office and for the solitary Admin position. The Final price will depend on service selection.

Services not listed are charged according to agreed quoted rates.

6. Summary

This proposal demonstrates the capabilities of the BCBX Team. This approach as contained herein is tailored to this program and is a dynamic process with adaptability.

7. Affiliates

We use affiliates to market our products. Those that wish to join our affiliate program and earn up to 5% commission can do so on this link: <https://bcbyxite.com/affreg>

We also will cross -refer as and when. Let us build business together.

8. The Benefits

Dr Caswell Nkuna as the founder of BCBX, has help establish Medical Specialist Practices in the past 20 or so years. All of the practices he has established, have gone to become success stories and are still standing today. Partnering with BCBX is an added advantage that will ensure that you practice takes off from day 1. We have a database for referrals that will ensure enough patient numbers if all services are acquired from us.

9. Location

BCBC ManageXperts offices are located country-wide in the managed services centres.

Contact Us

Business WhatsApp



Scan the QR Code to Start a chat.

Telephone:

Office Number: **+27 10 157 4644**

10. Conclusion

Talk to us for a customized package and get to do what doctors do and not be bothered by management activities.

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